How One of the Largest Pharmaceutical Companies in the World Addressed Legal Cost Management Challenges

With a rich 125-year history, this innovative global healthcare leader is committed to improving health and well-being around the world, operating in more than 140 countries. Their core product categories include diabetes, cancer, vaccines and hospital acute care. The company continues to focus research on conditions that represent some of today’s most significant health challenges – like cancer, hepatitis C, cardio-metabolic disease, antibiotic-resistant infection and Alzheimer’s disease, and they are on the front lines in the fight against emerging global pandemics, such as Ebola.

**CHALLENGE**

- Combine matter management data and legal operations function for two merging companies
- Improve support and reduce internal IT dependence by choosing an enterprise legal management solution that could be hosted outside the company
- Consolidate outside counsel panel and enforce use of preferred firms
- Implement solution without losing momentum on ongoing matters

**SOLUTION**

As a pharmaceutical company, the focus is on finding innovative ways to meet patient needs. A longstanding TyMetrix® 360° client, they understand how a great legal management solution gives added visibility to crucial data. This not only aids litigation efforts but ultimately helps them deliver better products.

"Using TyMetrix® 360° has helped us to focus on what’s really important and put the needs of our patients first."

- System Administrator

**BENEFITS**

- Increased efficiency and optimized process by introducing a workflow for directing work to preferred law firms.
- Controlled costs and improved legal service to organization.
- Improved timeliness of invoice submissions using billing metrics. Now, 85% of invoices now submitted within 10 days of month’s end.

"The metrics and analytics we’re looking at now will help us improve efficiency in the future. The TyMetrix 360° system allows us to do that. Today we can look further and deeper into the numbers than we could in the past. This is helping us to improve efficiency and provide cost savings to the rest of the corporation."

- System Administrator