

Financial Highlights

Revenues

Revenues, 2003-2006

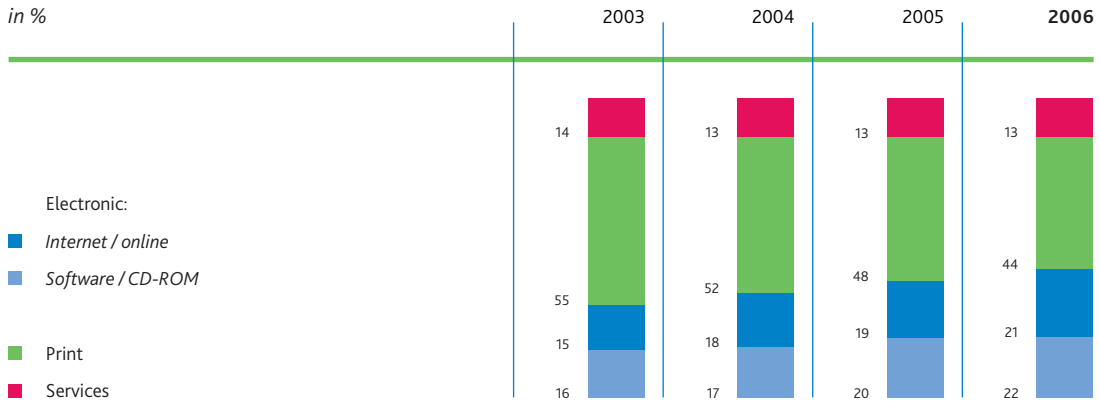
in millions of euros



[1] The 2003 figures referred to in this Annual Report were prepared in accordance with Dutch GAAP. The figures relating to the years 2004-2006 are based upon IFRS.

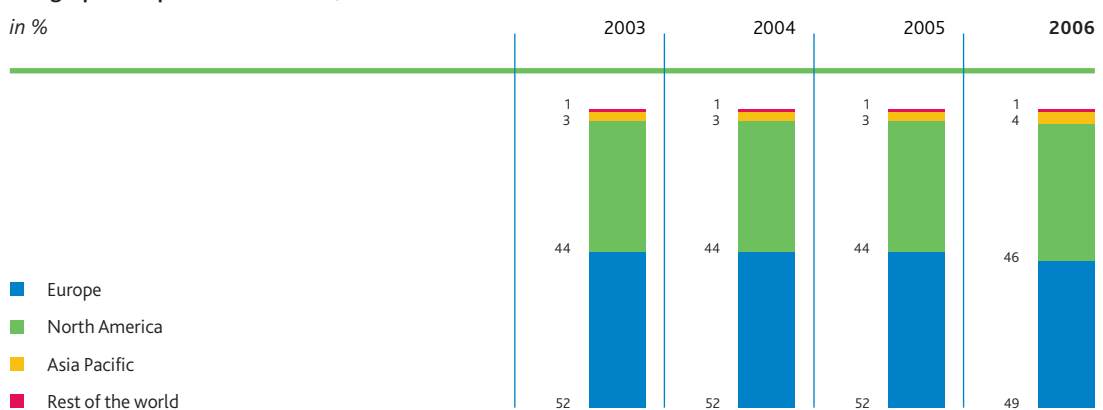
Revenues by media, 2003-2006

in %



Geographical spread of revenues, 2003-2006

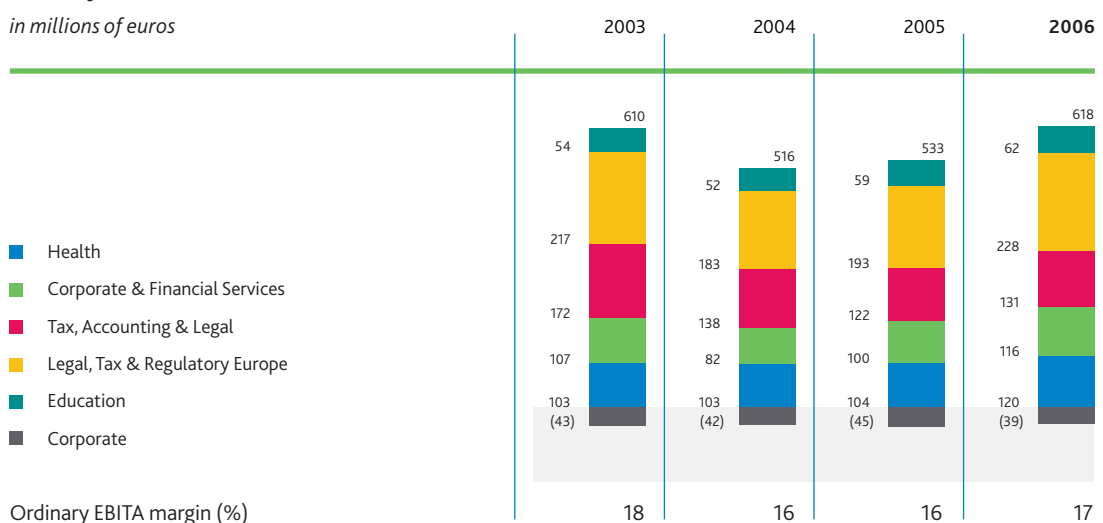
in %



Ordinary EBITA

Ordinary EBITA, 2003-2006

in millions of euros



2006 Highlights and Key Performance Indicators

<i>in millions of euros (unless otherwise indicated)</i>	2006	2005	% change	% change in constant currencies
Revenues	3,693	3,374	9	10
Organic revenue growth (%)	3	2		
Ordinary EBITA	618	533	16	16
Ordinary EBITA margin (%)	17	16		
EBITA	618	513	20	21
EBITA margin (%)	17	15		
Ordinary net income	387	327	19	18
Diluted ordinary EPS (€)	1.23	1.06	16	15
Free cash flow	443	351	26	
Diluted free cash flow per share (€)	1.41	1.14	24	
Cash conversion ratio	1.00	1.06		
Return on invested capital (%)	7	7		
Ultimo number of FTEs	18,871	17,419	8	
IFRS figures				
Operating profit	497	432	15	
Profit for the year, attributable to equity holders of the parent	321	260	24	
Diluted EPS (€)	1.03	0.85	21	

Stock listing

Euronext Amsterdam: WLSNc.NA (Bloomberg), WLSNc.AS (Reuters); security code 39590, ISIN code NL0000395903; included in the AEX and Euronext 100 indices